## **ECONOMICS**

## **GENERAL OBJECTIVES**

The aim of the Unified Tertiary Matriculation Examination (UTME) syllabus in Economics is to prepare the candidates for the Board's examination. It is designed to test their achievement of the course objectives, which are to:

- 1. demonstrate sufficient knowledge and understanding of the basic concepts, tools and their general applications to economic analysis;
- 2. identify and explain the basic structures, operations and roles of the various economic units and institutions (national and international);
- 3. describe major economic activities production, distribution and consumption;
- 4. identify and appraise the basic and current economic problems of society;
- 5. develop the competence to proffer solutions to economic problems identified.

## **DETAILED SYLLABUS**

| TOPICS/CONTENTS/NOTES   | OBJECTIVES   |
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| 1. Economics as a science  a. Basic Concepts:  wants, scarcity, choice, scale of preference, opportunity cost, rationality, production, distribution, consumption.  b.(i) Economic problems of: what, how and for whom to produce and efficiency of resource use.  b.(ii)Application of PPF to solution of economic problems. | Candidates should be able to:  (i) compare various concepts in economics and their applications;  (ii) interpret graphs/schedules in relation to the concepts;  (iii) identify economic problems;  (iv) proffer solutions to economic problems |
| 2. Economic Systems  a. Types and characteristics of free enterprise, centrally planned and mixed economies  b. Solutions to economic problems under different systems  c. Contemporary issues in economic systems  | Candidates should be able to:  (i) compare the various economic systems;  (ii) apply the knowledge of economic systems to contemporary issues in Nigeria  (iii) proffer solutions to economic problems in different economic systems.          |

| TOPICS/CONTENTS/NOTES                              | OBJECTIVES   |
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| (economic reforms e.g deregulation,                |  |
| banking sector consolidation, cash policy reform). |  |
| 3. Methods and Tools of Economic Analysis          | Candidates should be able to:  |
| a. Scientific Approach:                            | (i) distinguish between the various forms of                                 |
| i. inductive and deductive methods                 | reasoning;   |
| ii. positive and normative reasoning               | (ii) apply these forms of reasoning to real life situations;                 |
| b. Basic Tools                                     |  |
| i. tables, charts and graphs                       | (iii) use the tools to interpret economic data;                              |
| ii. measures of central tendency: mean,            | (iv) analyse economic data using the tools;                                  |
| median and mode, and their applications.           | (v) assess the merits and demerits of the tools.                             |
| iii. measures of dispersion; variance,             |  |
| standard deviation, range and their                |  |
| applications;                                      |  |
| iv. merits and demerits of the tools.              |  |
| 4. The Theory of Demand                            | Candidates should be able to:  |
| a. i. meaning and determinants of demand           | (i) identify the factors determining demand;                                 |
| ii. demand schedules and curves                    | (ii) interpret demand curves from demand                                     |
| iii. the distinction between change in             | schedules;   |
| quantity demanded and change in                    | (iii) differentiate between change in quantity                               |
| demand.  | demanded and change in demand;   |
| b. Types of demand:                                | (iv) compare the various types of demand and                                 |
| Composite, derived, competitive and                | their interrelationships;  |
| joint demand:                                      | (v) relate the determinants to the nature of                                 |
| c. Types, nature and determinants of               | elasticity;  |
| elasticity and their measurement -                 | (vi) compute elasticities;   |
| price, income and cross elasticity of demand:      | (vii) interpret elasticity coefficients in relation to real life situations. |
| d. Importance of elasticity of demand to           | to rear me situations.   |
| consumers, producers and government.               |  |
| , <sub>F</sub> g                                   |  |
|  |  |

| b. Diminishing marginal utility and the law of demand.  c. Consumer equilibrium using the indifference curve and marginal analyses.  d. Effects of shift in the budget line and the  | sumer  |
|--|--------|
| i. utility (cardinal, ordinal, total average and marginal utilities)  ii. indifference curve and budget line.  b. Diminishing marginal utility and the law of demand.  c. Consumer equilibrium using the indifference curve and marginal analyses.  d. Effects of shift in the budget line and the law average and marginal utility analysis;  (iii) use indifference curve and marginal analyses to determine con equilibrium;  (iv) relate the income and substitution effects of shift in the budget line and the law of demand usin marginal utility analysis;  (iii) apply the law of demand usin marginal utility analysis;  (iv) relate the income and substitution effects of shift in the budget line and the | sumer  |
| average and marginal utilities)  ii. indifference curve and budget line.  b. Diminishing marginal utility and the law of demand.  c. Consumer equilibrium using the indifference curve and marginal analyses.  d. Effects of shift in the budget line and the  marginal utility analysis;  (iii) use indifference curve and marginal analyses to determine con equilibrium;  (iv) relate the income and substitution eff situations.   | sumer  |
| ii. indifference curve and budget line.  b. Diminishing marginal utility and the law of demand.  c. Consumer equilibrium using the indifference curve and marginal analyses.  d. Effects of shift in the budget line and the   | sumer  |
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| of demand.  c. Consumer equilibrium using the indifference curve and marginal analyses.  d. Effects of shift in the budget line and the  | fects; |
| c. Consumer equilibrium using the indifference curve and marginal analyses.  d. Effects of shift in the budget line and the  |        |
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| analyses. d. Effects of shift in the budget line and the   |        |
| d. Effects of shift in the budget line and the   |        |
|  |        |
|  |        |
| indifference curve.  |        |
| e. Consumer surplus and its applications.  |        |
| Candidates should be able to:  |        |
| 6. The Theory of Supply (i) identify the factors determining   |        |
| a. i. Meaning and determinants of supply;  |        |
|  | supply |
| ii. Supply schedules and supply curves schedules;  |        |
| iii. the distinction between change in (iii) differentiate between change in qu  | antity |
| quantity supplied and change in supplied and change in supply;   |        |
| supply (iv) compare the various types of suppl   | y and  |
| b. Types of Supply: their interrelationships;  |        |
| Joint/complementary, competitive and (v) relate the determinants to the natu   | ire of |
| composite elasticity;  |        |
| c. Elasticity of Supply: (vi) compute elasticity coefficients;   |        |
| determinants, measurements, nature and (vii) interpret the coefficients in relation t  | o real |
| applications life situations.  |        |
| Candidates should be able to:  |        |
| 7. The Theory of Price Determination (i) explain the concepts of market and price Determination  | ice:   |
| a. The concepts of market and price (ii) examine the functions of the price sys  |        |
| b. Functions of the price system (iii) evaluate the effects of gover   |        |
| c. i. Equilibrium price and quantity in interference with the price system;  |        |
| product and factor markets (iv) differentiate between minimum  | and    |

|     |                | TOPICS/CONTENTS/NOTES  |               | OBJECTIVES                                   |
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|     |                | ii. Price legislation and its effects                                |               | maximum price legislation;                   |
|     | d.             | The effects of changes in supply and                                 | (v)           | interpret the effects of changes in supply   |
|     |                | demand on equilibrium price and                                      |               | and demand on equilibrium price and          |
|     |                | quantity.  |               | quantity.                                    |
|     |                |  |               |  |
|     |                |  |               |  |
|     |                |  | Candid        | ates should be able to:                      |
| 8.  | Th             | ne Theory of Production  | (i)           | relate TP, AP and MP with the law of         |
|     | a.             | Meaning and types of production                                      |               | variable proportion;                         |
|     | b.             | Concepts of production and their                                     | (ii)          | compare internal and external economies      |
|     |                | interrelationships (TP, AP, MP and the                               |               | of scale in production and their effects;    |
|     |                | law of variable proportion).   | (iii)         | identify the types of production functions   |
|     | c.             | Division of labour and specialization                                | (iv)          | compare the different types of returns to    |
|     | d.             | Scale of Production:   |               | the scale and their implications;            |
|     |                | Internal and external economies of scale                             | (v)           | determine the firm's equilibrium position    |
|     |                | and their implications.  |               | using the isoquant-isocost and marginal      |
|     | e.             | Production functions and returns to                                  |               | analyses.                                    |
|     |                | scale  | (vi)          | identify the factors affecting productivity. |
|     | f.             | Producers' equilibrium isoquant-isocost                              |               |  |
|     |                | and marginal analyses.   |               |  |
|     | g.             | Factors affecting productivity.                                      |               |  |
|     |                |  |               | tes should be able to:                       |
| 9.  | The            | ory of Costs and Revenue   | (i)           | explain the various cost concepts            |
|     | a.             | The concepts of cost:  | (ii)          | differentiate between accountants' and       |
|     |                | Fixed, Variable, Total Average and                                   | <u>.</u>      | economists' notions of costs                 |
|     |                | Marginal   | (iii)         | interpret the short-run and long-run costs   |
|     | b.             | The concepts of revenue: Total, Average                              | <i>(</i> : \) | curves                                       |
|     |                | and Marginal revenue;  | (iv)          | establish the relationship between marginal  |
|     | c.             | Accountants' and Economists' notions                                 | ()            | cost and supply curve.                       |
|     | d              | of cost  | (v)           | explain the various revenue concepts.        |
|     | d.             | Short-run and long-run costs  The marginal cost and the supply curve |               |  |
|     | e.             | of firm.   |               |  |
|     |                | or min.  | Candida       | tes should be able to:                       |
| 10  | Mar            | ket Structures   | (i)           | analyse the assumptions and                  |
| 10. | 1 <b>11</b> 41 |  | (1)           | characteristics of a perfectly competitive   |
|     | a.             | Perfectly competitive market:  |               | market;                                      |

| TOPICS/CONTENTS/NO  | OTES                         |                 | OBJECTIVES   |
|---|------------------------------|-----------------|--|
|   |                              |                 |  |
| i. Assumptions and ch     ii. Short-run and long     of a perfect compe           | -run equilibrium             | (ii)            | differentiate between short-run and long-<br>run equilibrium of a perfectly competitive<br>firm;<br>analyse the assumptions and              |
| h Imperfect Market  |                              | (111)           |  |
| b. Imperfect Market: i. Pure monopoly, disconnected monopoly and monocompetition. | opolistic                    | (iv)            | characteristics of imperfect markets;<br>differentiate between the short-run and<br>long-run equilibria of imperfectly<br>competitive firms; |
| ii. Short-run and long positions.   | -run equilibrium             | (v)             | establish the conditions for the break-<br>even/shut down of firms.  |
| c. Break-even/shut-down a various markets.  | nalysis in the               | ~               |  |
| 44 37 41 37   |                              | Candida         | ates should be able to:  |
| 11. National Income   |                              | (i)             | identify the major concepts in national  |
| a. The Concepts of GNP,   | GDP NI NNP                   | (i)             | income;  |
| b. National Income mea  |                              | (ii)            | compare the different ways of measuring national income;   |
| c. Uses and limitations of  | national income              | (iii)           | examine their problems;  |
| estimates   |                              | (iv)            | assess the uses and limitations of   |
| d. The circular flow of in  | ncome (two and               | (**)            | national income estimates;   |
| three-sector models) e. The concepts of   | consumption,                 | (v)             | interpret the circular flow of income using the two and three-sector models;   |
| investment and savings  | consumption,                 | (vi)            | calculate the various multipliers;   |
| f. The multiplier and it effe   | ects                         | (vii)           | evaluate their effects on equilibrium  |
| g. Elementary theory determination and equili income.                             | of income<br>ibrium national | (viii)          | national income;<br>explain the concepts of consumption,<br>investment and savings.  |
|   |                              | C 1'            | 1.4  |
| 12. Money and Inflation   |                              | Candi           | dates should be able to:   |
| 12. Woney and Illiation   |                              | (i)             | explain between the types,   |
| a. Types, characteristics a money   | and functions of             | (ii)            | characteristics and functions of money;<br>identify the factors affecting the  |
| b. Demand for money an money  | d the supply of              | (iii)           | demand for and the supply of money; examine the relationship between the   |
| c. Quantity Theory of equation)   | ,                            | (iv)            | value of money and the price level; identify the components in the quantity  |
| d. The value of money and   |                              |                 | theory of money;   |
| e. Inflation: Types, measu and control  |                              | (v)             | examine the causes and effects of inflation;   |
| f. Deflation: Measuremen  | nts, effects and             | (vi)            | calculate the consumer price index;  |
| control.  |                              | (vii)<br>(viii) | interpret the consumer price index; examine ways of controlling inflation.   |
|   |                              | (ix)            | examine the causes, measurement,   |
|   |                              | ()              | effects and control of deflation.  |
|   |                              | Q 11.1          | 1 111 11 7   |
| 13. Financial Institutions  |                              | Candidate       | es should be able to:  |
| 13. Financiai institutions  |                              | (i)             | identify the types and functions of  |
| a. Types and functions institutions (traditional                                  |                              | (ii)            | financial institutions;<br>explain the roles of financial institutions   |

| TOPICS/CONTENTS/NOTES   | OBJECTIVES  |
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| mortgage banks, merchant banks, insurance companies, building societies); b. The role of financial institutions in economic development; c. Money and capital markets d. Financial sector regulations e. Deposit money banks and the creation of money f. Monetary policy and its instruments g. Challenges facing financial institutions in Nigeria. | in economic development; (iii) distinguish between the money and capital markets; (iv) identify the various financial sector regulators and their functions; (v) explain the money creation process and its challenges; (vi) examine the various monetary policy instruments and their effects; (vii) appraise the challenges facing the financial institutions in Nigeria.   |
|   | Candidates should be able to:   |
| a. Meaning and objectives b. Fiscal policy and its instruments c. Sources of government revenue (taxes royalties, rents, grants and aids) d. Principles of taxation e. Tax incidence and its effects f. The effects of public expenditure g. Government budget and public debts h. Revenue allocation and resource control in Nigeria.                | <ul> <li>(i) identify the objectives of public finance;</li> <li>(ii) explain fiscal policy and its instruments;</li> <li>(iii) compare the various sources of government revenue;</li> <li>(iv) analyse the principles of taxation;</li> <li>(v) analyse the incidence of taxation and its effects;</li> <li>(vi) examine the effects of public expenditure on the economy;</li> <li>(vii) examine the types and effects of budgets;</li> <li>(viii) highlight the criteria for revenue allocation in Nigeria and their impact.</li> </ul> |
|   | Candidates should be able to:   |
| a. Meaning and scope b. Indicators of growth and development c. Factors affecting growth and development d. Problems of development in Nigeria e. Development planning in Nigeria.  | <ul> <li>(i) distinguish between economic growth and development;</li> <li>(ii) highlight the indicators of growth and development;</li> <li>(iii) identify the factors affecting growth and development;</li> <li>(iv) examine the problems of development in Nigeria;</li> <li>(v) examine the role of planning in development;</li> </ul>  |
| a. Types and features; b. The role of agriculture in economic development; c. Problems of agriculture; d. Agricultural policies and their effects; e. Instability in agricultural incomes (causes, effects and solutions).  | Candidates should be able to:  (i) identify the types and features of agriculture; (ii) examine the characteristics and problems of agriculture; (iii) assess the role of agriculture in economic development; (iv) appraise agricultural policies in Nigeria; (v) evaluate the causes and effects of instability in agricultural incomes.  |

| TOPICS/CONTENTS/NOTES  | OBJECTIVES   |
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| 17. Industry and Industrialization   | Candidates should be able to:  |
| <ul> <li>a. Concepts and effects of location and localization of industry in Nigeria;</li> <li>b. Strategies and Industrialization in Nigeria;</li> <li>c. Industrialization and economic development in Nigeria;</li> <li>d. Funding and management of business organization;</li> <li>e. Factors determining the size of firms.</li> </ul>   | (i) differentiate between location and localization of industry; (ii) identify the factors influencing the location and localization of industry; (iii) examine the problems of industrialization; (iv) appraise some industrialization strategies; (v) examine the role of industry in economic development.  |
| 18. Natural Resources and the Nigerian Economy  a. Development of major natural resources (petroleum, gold, diamond, timber etc); b. Contributions of the oil and the non-oil sectors to the Nigerian economy; c. Linkage effects; d. Upstream/downstream of the oil sector; e. The role of NNPC and OPEC in the oil sector; f. Challenges facing natural resources exploitation.  | Candidates should be able to:  (i) trace the development of the major natural resources in Nigeria; (ii) assess the contribution of the oil and the non-oil sectors to the Nigerian economy; (iii) establish the linkages between the natural resources and other sectors; (iv) analyse the environmental effects of exploitation activities in Nigeria; (v) distinguish between the upstream and downstream activities in the oil sector; (vi) examine the roles of NNPC and OPEC in the oil sector; (vii) suggest ways of controlling the effects of natural resources exploitation. |
| 19. Business Organizations   | Candidates should be able to:  |
| <ul> <li>a. Private enterprises (e.g. sole-proprietorship, partnership, limited liability companies and cooperative societies)</li> <li>b. Problems of private enterprises;</li> <li>c. Public enterprises and their problems;</li> <li>d. Funding and management of business organizations;</li> <li>e. Factors determining the size of firms;</li> <li>f. Privatization and Commercialization as solutions to the problems of public enterprises.</li> </ul> | <ul> <li>(i) compare the types and basic features of private business organization;</li> <li>(ii) assess the financing and management problems of business organizations;</li> <li>(iii) identify the features of public enterprises;</li> <li>(iv) identify the factors determining the size of firms;</li> <li>(v) differentiate between privatization and commercialization;</li> <li>(vi) compare the advantages and disadvantages of privatization and commercialization;</li> </ul>  |
| 20. Population   | Candidates should be able to:  |
| <ul><li>a. Meaning and theories;</li><li>b. Census: importance and problems.</li></ul>   | (i) analyse some population theories: (ii) examine the relevance of the theories to Nigeria;   |

| TOPICS/CONTENTS/NOTES  | OBJECTIVES   |
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| c. Size and growth: over-population, under-population and optimum population. d. Structure and distribution; e. Population policy and economic development.  | <ul> <li>(iii) examine the uses and limitations of census data;</li> <li>(iv) identify determinants of the size, composition and growth of population;</li> <li>(v) analyse the structure and distribution of population;</li> <li>(vi) appraise government population policy in Nigeria.</li> </ul>   |
| <ul> <li>21. International Trade</li> <li>a. Meaning and basis for international trade (absolute and comparative costs etc.)</li> <li>b. Balance of trade and balance of payments: problems and corrective measures;</li> <li>c. Composition and direction of Nigeria's foreign trade;</li> <li>d. Exchange rate: meaning, types and determination.</li> </ul> | Candidates should be able to: (i) examine the basis for international trade. (ii) differentiate between absolute and comparative advantages; (iii) distinguish between balance of trade and balance of payments and their corrective measures; (iv) highlight the problems of balance of payments and their corrective measures; (v) examine the composition and direction of Nigeria's foreign trade; (vi) identify the types of exchange rates; (vii) examine how exchange rates are determined. |
| 22. International Economic Organizations   | Candidates should be able to:  |
| Roles and relevance of international organizations e.g. ECOWAS, AU, EU, ECA, IMF, EEC, OECD, World Bank, IBRD, WTO, ADB and UNCTAD etc. to Nigeria.  | <ul><li>(i) identify the various economic organizations and their functions;</li><li>(vii) evaluate their relevance to the Nigerian economy.</li></ul>   |
| 23. Factors of Production and their Theories   | Candidates should be able to:  |
| <ul> <li>a. Types, features and rewards;</li> <li>b. Determination of wages, interest and profits;</li> <li>c. Theories: marginal productivity theory of wages and liquidity preference theory;</li> <li>d. Factor mobility and efficiency;</li> <li>e. Unemployment and its solutions</li> </ul>  | <ul> <li>(i) identify the types; features and rewards of factors of productions;</li> <li>(ii) analyse the determination of wages, interest and profits;</li> <li>(iii) interpret the marginal productivity of liquidity preference theories;</li> <li>(iv) examine factors mobility and efficiency;</li> <li>(v) examine the types and causes of unemployment in Nigeria;</li> <li>(vi) suggest solutions to unemployment in Nigeria.</li> </ul>  |

## **RECOMMENDED TEXTS**

Aderinto, A.A et al (1996) Economics: Exam Focus, Ibadan: University Press Plc.

Black, J. (1997) Oxford Dictionary of Economics. Oxford: Oxford University Press

Eyiyere, D.O. (1980) Economics Made Easy, Benin City, Quality Publishers Ltd.

Fajana, F. et al (1999) Countdown to SSCE/JME Economics Ibadan: Evans

Falodun, A.B. et al (1997) Round-up Economics, Lagos: Longman

Kountsoyiannis, A. (1979) Modern Microeconomics, London: Macmillan

Lipsey, R.G. (1997) An Introduction to Positive Economics, Oxford: Oxford University Press.

Samuelson, P and Nordhaus, W. (1989) Economics, Singapore: McGraw-Hill

Udu E and Agu G.A. (2005) New System Economics: a Senior Secondary Course, Ibadan: Africana FIRST Publishers Ltd.

Wannacott and Wannacott (1979) Economics, New York: McGraw-Hill.

Brownson-oton Richard (2010) What is Micro-Economics? Niky Printing and Publishing coy.

Brownson-oton Richard (2010) What is Macro-Economics? Niky Printing and Publishing coy.